

Penta Automazioni Industriali SRL, 40062 Molinella (Bologna), Italy

# Ready for expansion in America

**Back in the 2018 Penta Automazioni Industriali S.r.l., Italian company for the manufacturing of equipment and systems for the concrete industry, inaugurated the U.S. based company: Penta US Inc.**

Since 1991 Penta has offered its clients customized solutions for the handling, the secondary processes, the stacking and the packaging of concrete, clay and natural stones products. Starting from a small production company located in Molinella, in the earth of the “Packaging valley”, Penta has extended its network worldwide, thanks to their constant commitment to use high quality products and their ability to provide tailor-made products and services for concrete and natural stone industry. The primary focus is understanding and anticipating the current and future needs of those who rely on the experience, to fulfil each customer's expectations and to offer efficient and personalized solutions.

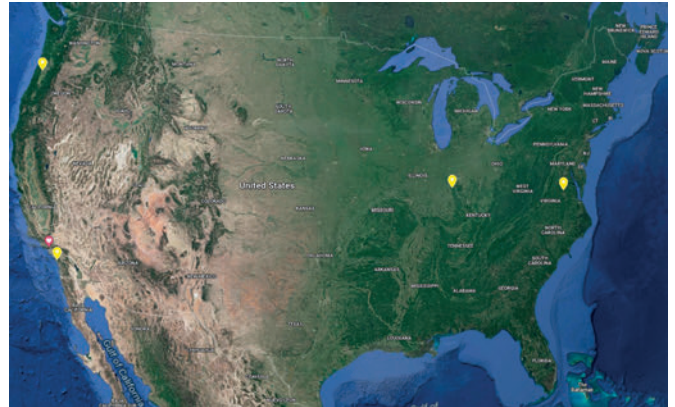
Penta has always supplied equipment to the American market since the beginning of its activity but, mostly in the last 10 years, Penta decided to expand its network and strengthen its presence in a more incisive way in North America and Canada.

Starting from 2013 and later in 2016, the companies Hessit Works in Indiana and Western Interlock in Oregon have chosen Penta, for its solutions, its services and its people, booting up and innovating their secondary treatment lines.

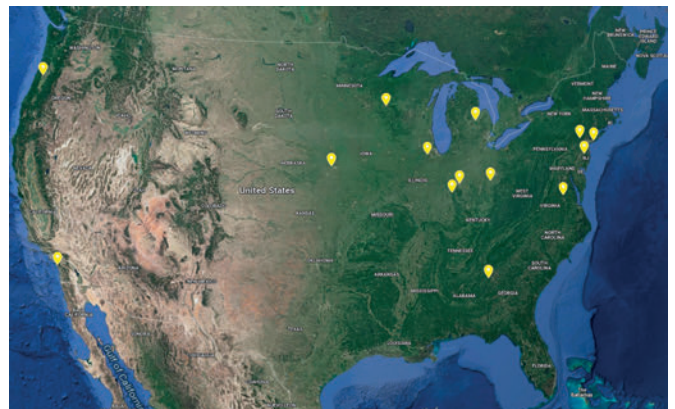
Rarely no other plant has reached that productivity and efficiency before. These two automatic plants are respectively a “Caleidos” tumbling and repackaging plant with Quality Control and a multi-function plant with splitting and tumbling treatments integrated in the production plant, allowed



*Penta at Western Interlock*



*Penta plants in 2018*



*Penta plants in 2022*

the customers to reduce the manpower, increase the factory safety and improve the quality of their productions.

Customer satisfaction and the extremely positive feedback encouraged Penta Automazioni to invest more in North America and establish a new US based company that could better respond to the needs of this market.

They have been given good reasons to proceed in this direction thanks to the support of their long time representative agent Harry VanDusen, of Concrete Plant Technologies. 30 years of experience in this field taught Penta that the customer service requires a deep and complete attention, therefore they always work to offer customers an efficient after-sales service. This is why Penta US signed an agreement with the American company Swift River Machine Inc, based in Oregon, for the distribution of spare parts. This company has been fabricating and repairing manufacturing equipment for concrete products for over fifteen years so they can produce



*Penta US & EP Henry*

parts internally following Penta standards, while other parts are produced in Italy and this company will serve as a storage. In this way Penta can serve customers from East to West in a very short time.

What then happened in the following years was the confirmation of the right choices taken. The leading block and paver producers in the market worked with Penta entrusting it with the supply of more and more plants over the years. Step by step Penta US has become a smart and reliable reference

point in the industry, not only for the supply of custom-made systems but mostly for its flexibility and for its capacity to understand in detail the needs of each customer and turn them into first quality equipment for their complete satisfaction. Meet the customer needs is the goal. ■

FURTHER INFORMATION



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